

**County Trade Pull Factors in Kansas, by County  
Fiscal Years 2001-2007**

<b>County</b>	<b>2001</b>	<b>2002</b>	<b>2003</b>	<b>2004</b>	<b>2005</b>	<b>2006</b>	<b>2007</b>
Allen	0.65	0.66	0.71	0.69	0.70	0.71	0.74
Anderson	0.55	0.57	0.56	0.57	0.56	0.55	0.56
Atchison	0.57	0.60	0.64	0.70	0.70	0.68	0.68
Barber	0.79	0.73	0.82	0.89	0.94	1.04	1.04
Barton	1.12	1.06	1.03	1.04	1.08	1.10	1.15
Bourbon	0.67	0.66	0.66	0.67	0.66	0.64	0.65
Brown	0.56	0.55	0.56	0.61	0.66	0.68	0.70
Butler	0.67	0.63	0.64	0.65	0.66	0.69	0.69
Chase	0.34	0.34	0.39	0.41	0.38	0.40	0.39
Chautauqua	0.28	0.31	0.34	0.35	0.36	0.37	0.38
Cherokee	0.39	0.39	0.38	0.38	0.38	0.38	0.37
Cheyenne	0.54	0.52	0.51	0.51	0.49	0.50	0.51
Clark	0.34	0.33	0.35	0.42	0.44	0.46	0.74
Clay	0.61	0.62	0.62	0.67	0.62	0.64	0.64
Cloud	0.82	0.84	0.85	0.90	0.91	0.89	0.92
Coffey	0.59	0.61	0.63	0.65	0.68	0.70	0.64
Comanche	0.55	0.54	0.62	0.72	0.78	0.86	0.87
Cowley	0.68	0.67	0.68	0.67	0.68	0.71	0.73
Crawford	0.78	0.79	0.79	0.78	0.80	0.79	0.78
Decatur	0.41	0.41	0.40	0.44	0.44	0.46	0.52
Dickinson	0.68	0.69	0.70	0.72	0.72	0.72	0.72
Doniphan	0.33	0.30	0.31	0.37	0.40	0.39	0.38
Douglas	0.95	0.94	0.97	0.99	1.00	0.97	0.87
Edwards	0.37	0.37	0.43	0.44	0.47	0.42	0.45
Elk	0.41	0.39	0.41	0.42	0.48	0.50	0.46
Ellis	1.29	1.36	1.37	1.41	1.48	1.50	1.51
Ellsworth	0.49	0.49	0.48	0.52	0.52	0.60	0.60
Finney	1.06	1.02	1.05	1.02	1.02	1.01	1.05
Ford	1.03	0.99	0.97	0.97	0.92	0.93	0.96
Franklin	0.73	0.75	0.76	0.76	0.75	0.75	0.70
Geary	0.74	0.75	0.81	0.91	0.93	1.00	1.14
Gove	0.68	0.72	0.74	0.78	0.79	0.81	0.92
Graham	0.75	0.76	0.72	0.78	0.88	0.94	1.01
Grant	1.05	0.98	0.97	0.96	0.94	0.96	1.06
Gray	0.54	0.52	0.48	0.49	0.49	0.48	0.52
Greeley	0.55	0.48	0.61	0.60	0.66	0.65	0.59
Greenwood	0.42	0.45	0.46	0.45	0.47	0.47	0.48
Hamilton	0.59	0.51	0.56	0.56	0.62	0.62	0.67
Harper	0.58	0.67	0.71	0.75	0.82	0.83	0.77
Harvey	0.82	0.80	0.81	0.78	0.78	0.77	0.78
Haskell	0.47	0.48	0.52	0.54	0.63	0.66	0.82
Hodgeman	0.35	0.29	0.33	0.36	0.37	0.42	0.39
Jackson	0.61	0.62	0.62	0.65	0.63	0.61	0.56
Jefferson	0.29	0.30	0.31	0.32	0.35	0.34	0.32
Jewell	0.31	0.31	0.32	0.36	0.34	0.33	0.37
Johnson	1.54	1.51	1.47	1.43	1.41	1.38	1.35
Kearny	0.35	0.32	0.35	0.37	0.40	0.40	0.39
Kingman	0.52	0.50	0.50	0.55	0.61	0.62	0.65
Kiowa	0.57	0.59	0.63	0.72	0.80	0.81	0.80
Labette	0.65	0.65	0.64	0.63	0.63	0.65	0.66
Lane	0.41	0.45	0.47	0.52	0.53	0.54	0.66
Leavenworth	0.51	0.52	0.55	0.57	0.55	0.60	0.57
Lincoln	0.38	0.36	0.37	0.40	0.36	0.38	0.40
Linn	0.37	0.37	0.43	0.41	0.38	0.38	0.39
Logan	0.71	0.70	0.75	0.76	0.74	0.74	0.83

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Lyon	0.89	0.88	0.88	0.86	0.86	0.85	0.85
McPherson	0.86	0.82	0.84	0.91	0.91	0.92	0.94
Marion	0.46	0.47	0.47	0.49	0.47	0.46	0.45
Marshall	0.65	0.69	0.71	0.74	0.78	0.79	0.82
Meade	0.42	0.43	0.45	0.46	0.48	0.50	0.51
Miami	0.62	0.64	0.70	0.71	0.71	0.72	0.67
Mitchell	0.83	0.86	0.88	0.91	0.89	0.88	0.90
Montgomery	0.84	0.86	0.85	0.84	0.85	0.91	0.94
Morris	0.58	0.58	0.58	0.60	0.57	0.56	0.58
Morton	0.76	0.66	0.77	0.74	0.82	0.84	0.80
Nemaha	0.60	0.58	0.57	0.63	0.64	0.65	0.63
Neosho	0.87	0.88	0.94	0.96	0.96	1.01	0.99
Ness	0.97	0.88	0.98	1.10	1.14	1.25	1.35
Norton	0.63	0.59	0.58	0.62	0.60	0.72	0.76
Osage	0.38	0.38	0.37	0.39	0.39	0.39	0.39
Osborne	0.57	0.63	0.64	0.65	0.63	0.66	0.63
Ottawa	0.32	0.33	0.34	0.37	0.36	0.37	0.37
Pawnee	0.59	0.59	0.59	0.58	0.60	0.62	0.66
Phillips	0.58	0.66	0.65	0.66	0.66	0.71	0.74
Pottawatomie	1.40	1.44	1.44	1.49	1.44	1.50	1.52
Pratt	1.07	1.08	1.16	1.16	1.17	1.17	1.28
Rawlins	0.42	0.40	0.42	0.44	0.47	0.46	0.50
Reno	1.01	1.05	1.04	1.01	1.02	1.03	1.03
Republic	0.54	0.55	0.54	0.58	0.55	0.53	0.54
Rice	0.49	0.48	0.49	0.53	0.53	0.52	0.53
Riley	0.64	0.67	0.71	0.76	0.77	0.79	0.86
Rooks	0.65	0.64	0.65	0.70	0.76	0.82	0.87
Rush	0.35	0.33	0.33	0.38	0.42	0.44	0.42
Russell	0.67	0.70	0.72	0.77	0.84	0.88	0.90
Saline	1.37	1.36	1.35	1.32	1.32	1.31	1.32
Scott	0.82	0.82	0.83	0.87	0.91	0.85	0.83
Sedgwick	1.20	1.21	1.18	1.18	1.17	1.15	1.17
Seward	1.22	1.12	1.16	1.10	1.13	1.14	1.19
Shawnee	1.20	1.20	1.18	1.16	1.14	1.14	1.11
Sheridan	0.50	0.54	0.56	0.59	0.58	0.61	0.78
Sherman	1.15	1.13	1.11	1.15	1.15	1.14	1.14
Smith	0.49	0.54	0.54	0.54	0.56	0.56	0.56
Stafford	0.38	0.40	0.46	0.55	0.51	0.51	0.55
Stanton	0.51	0.40	0.44	0.48	0.58	0.61	0.63
Stevens	0.66	0.57	0.62	0.61	0.72	0.77	0.84
Sumner	0.45	0.45	0.46	0.47	0.47	0.47	0.47
Thomas	1.12	1.15	1.16	1.20	1.26	1.29	1.40
Trego	0.56	0.64	0.64	0.68	0.76	0.81	0.92
Wabaunsee	0.26	0.26	0.29	0.28	0.31	0.32	0.30
Wallace	0.46	0.50	0.51	0.56	0.54	0.57	0.57
Washington	0.40	0.41	0.39	0.42	0.43	0.45	0.45
Wichita	0.48	0.42	0.46	0.49	0.58	0.58	0.58
Wilson	0.41	0.44	0.46	0.48	0.51	0.55	0.59
Woodson	0.35	0.40	0.40	0.41	0.40	0.41	0.41
Wyandotte	0.75	0.77	0.82	0.84	0.82	0.90	0.93

Source: Kansas Department of Revenue, Office of Policy and Research, <http://www.ksrevenue.org/pullfactor.htm> (accessed May 30, 2008).

Pull Factor = County per capita sales tax/state per capita sales tax. A pull factor which is higher than 1.0 indicates that the county is attracting business; a pull factor that is less than 1.0 indicates the county is losing business.